



Psigma
Investment Management



December 2018

Investment Solutions for Charities

Launched in 2002, Psigma Investment Management is a discretionary wealth manager offering tailored investment solutions to charities and endowments. Our established expertise in multi-asset investing can be accessed through a range of investment strategies.

Inflation-Plus Investment Solutions

From the outset, we asked our clients what they wanted from their investments. They told us that they wanted to maintain and grow the real value of their assets and that is why, since launch, we have focused on delivering real, inflation-plus returns.

Psigma pioneered the use of 'Inflation-plus' investing and our disciplined approach to investment management has been instrumental in delivering real returns with lower volatility. Our flexible and forward thinking investment process allows us to adapt and act quickly, capturing value as well as having the ability to protect investments in falling markets.



INFLATION-PLUS
INVESTMENT
SOLUTIONS



MULTI-ASSET
INVESTMENT
CAPABILITY



POOLED AND
SEGREGATED
AVAILABLE



DEFAQTO 5 STAR
RATED OVER 6
CONSECUTIVE YEARS



ONLINE ACCESS
AND EFFICIENT
ADMINISTRATION
SUPPORT



DIRECT RELATIONSHIP
AND CONTACT WITH
YOUR INVESTMENT
MANAGER

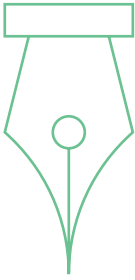


£2.88BN
ASSETS UNDER
MANAGEMENT*



PRIVATELY OWNED
AND OPERATIONALLY
INDEPENDENT

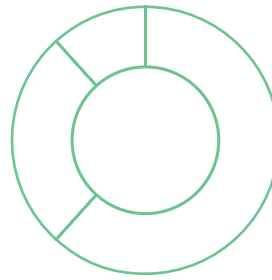
*AS AT 31/12/2018



Bespoke Portfolio Service

The foundation of Psigma's Bespoke Portfolio Service is the relationship between our charity clients and their dedicated investment manager. Using our expertise, the investment managers will make the day-to-day investment decisions to ensure that the portfolios are best positioned to meet our clients' expectations and objectives.

- Investment managers will discuss with trustees what the charity's specific circumstances are, what they want to achieve and ascertain how much risk they are prepared to take. This will ensure that the bespoke portfolio reflects the client's priorities from outset.
- Our portfolios can include a diverse range of investments and can be managed to reflect each client's risk appetite as well as to generate income, if required. Ethical requirements can also be incorporated.
- Regular reviews are an integral part of our bespoke service to ensure that the investment strategy evolves as the charity's circumstances and needs change over time.
- Clients will have direct access to their investment manager whenever required and regular reporting is provided to ensure that clients have the necessary information to compile their own accounts.



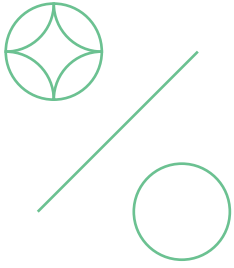
Managed Portfolio Service

Psigma's Managed Portfolio Service (MPS) offers trustees a cost-effective way of accessing our investment team's expertise through a series of models, each of which is rebalanced on a quarterly basis to reflect our best ideas.

- We offer a broad range of strategies - from Cautious to Aggressive Growth - presenting investors with multiple options including two income-oriented models.
- Each strategy is actively managed and investors benefit from the continual oversight of our dedicated investment team.
- Income withdrawals can be made monthly, quarterly or annually.

Part of the Punter Southall Group

Psigma is part of the Punter Southall Group (PSG), which was established in 1988 and offers a unique combination of pension consultancy, administration and investment services. As part of PSG, we are able to leverage their extensive investment expertise and ensure that we provide the innovative institutional-style investment solutions that benefit our clients.



Psigma Fixed Interest Portfolio Service

Our Fixed Interest Portfolio Service is a discretionary service, that invests in a range of funds across the fixed interest spectrum. The main objective of this portfolio service is to grow clients' wealth above the rate of inflation and achieve a net return of approximately 4-5% per annum, primarily from income.

- Working with specialist external fixed interest fund managers, our Fixed Interest Portfolio is constructed using different types of fixed interest investments including Sovereign Debt, Investment Grade and High Yield Corporate Credit.
- We have a global approach that does not specifically focus on the UK and via our external partnerships we have excellent insight into markets and receive high quality research.
- Our investment team has over 40 years' collective experience investing in fixed Interest markets.

Your Charity Contacts

From initial proposal to becoming a client, we are on hand to help answer any questions you might have about your investment with us.



Andrew Wauchope
Senior Investment Director

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Andrew obtained an Honours degree in History and Politics from Queen Mary College, London in 1983 and shortly after started as Constituency Assistant to The Rt Hon John Gummer MP. He has worked in the City since 1985 and worked at a number of companies including Quilter Goodison (now Quilter Cheviot), Gerrard Vivian Gray, Laing & Cruickshank and most recently was at UBS where he was an Executive Director and Head of Charities. He joined Psigma in April 2016, as Senior Investment Director and will have particular focus on building and managing charity portfolios. He is also a charity trustee and has worked with umbrella bodies such as the Association of Charitable Organisations and the Charity Finance Group. Andrew has over 30 years' experience of working with Charities and Private Clients to achieve their investment goals and is a Chartered Fellow of the CISI.



Richard Sankey
Business Development Director

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Richard graduated from the University of Greenwich in 1992 with a BSc (Hons) in Estate Management and began working in the commercial property sector before switching career to serve as an army officer for five years. After leaving the army, he completed an MBA at Cass Business School before moving into investment management working for Hermes, Kleinwort Benson and Newton. Richard developed a specific interest in the charity sector whilst working at Kleinwort Benson and focused solely on advising charities during his time at Newton. He joined Psigma in December 2016 to focus on developing a broader charity proposition. He holds the IMC and PCIAM qualifications, is a Chartered Fellow of the CISI and a trustee of The Officers' Association and has sat on the investment committee of a large City livery company.

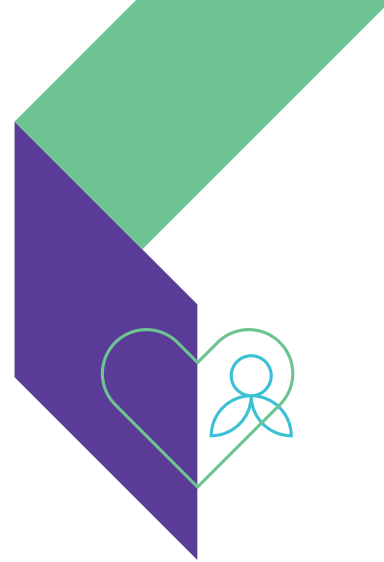


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Psigma Bespoke and Managed Portfolio Services have been awarded 5 Star Defaqto ratings for six consecutive years.

Important information:

This document is prepared for general circulation and is intended to provide information only. The information contained within this document has been obtained from industry sources that we believe to be reliable and accurate at the time of writing. It is not intended to be construed as a solicitation for the sale of any particular investment nor as investment advice and does not have regard to the specific investment objectives, financial situation, capacity for loss, and particular needs of any person to whom it is presented.

The investments contained in this document may not be suitable for all investors. Prospective investors should consider carefully whether any of the investments contained in this document are suitable for them in light of their circumstances and financial resources.

If you are in any doubt whether any of the investments contained in this communication are suitable, you should speak to your Investment Director, or take appropriate advice from a professional adviser, such as an accountant, lawyer or Financial Adviser authorised and regulated by the Financial Conduct Authority.

Investment Risks:

- The value of investments and the income from them can fall as well as rise. An investor may not get back the amount of money that he/she invests. Past performance is not a guide to future performance.
- Foreign currency denominated investments are subject to fluctuations in exchange rates that could have a positive or adverse effect on the value of, and income from, the investment.
- Investors should consult their professional advisers on the possible tax and other consequences of their holding any of the investments contained in this publication.

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